



*Japan and China Business Cooperation  
for Development of Infrastructure  
in the Third Countries*

*Introduction of*

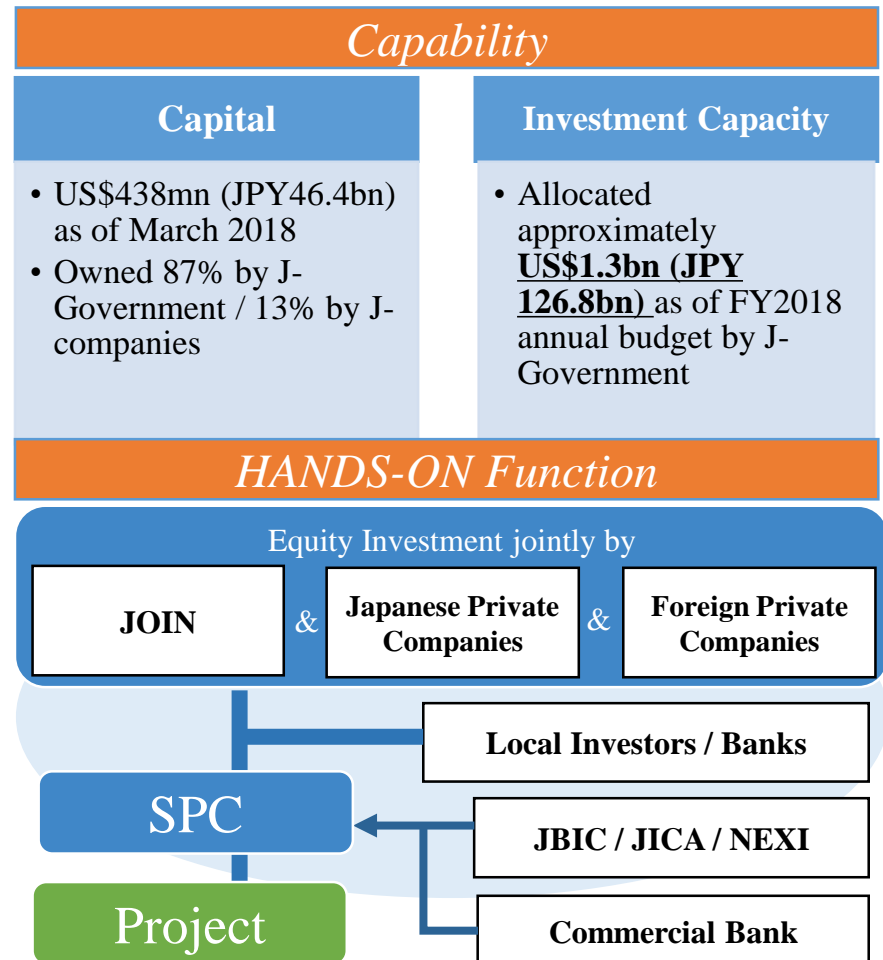
**Japan Overseas Infrastructure Investment Corporation for  
Transport & Urban Development**

*October 2018*

# What is JOIN?

JOIN, established in October 2014, is the “*first*” and “*only*” government-private sponsored “*equity provider*” in Japan specialized in overseas infrastructure investments, and;

- ❑ Supports host countries in building safe and reliable infrastructure through its equity participation
- ❑ Works in collaboration with Japanese companies, financial institutions, governmental institutions (JICA, JBIC, NEXI, etc.) and ministries
- ❑ Provides funding and bring Japanese expertise and high-end technology solutions to infrastructure projects (“*HANDS-ON*”)



## Sector Variety

1. Transport
2. Urban development
3. Related areas supporting to Transport and Urban development

## Geographical Diversity

- NO country criteria for investment
- NOT only for emerging country BUT also Developed

## Green field / Brown field

- Both New Projects (Green field) and Existing Projects (Brown field)

High-speed railways



Toll Roads



Port



Logistics



Urban railways / transport system



Ships / Offshore units



Aviation/Airport



Urban development



## 13 Investments in 6 countries, Total Budget 427.4 USD mn as of October 2018

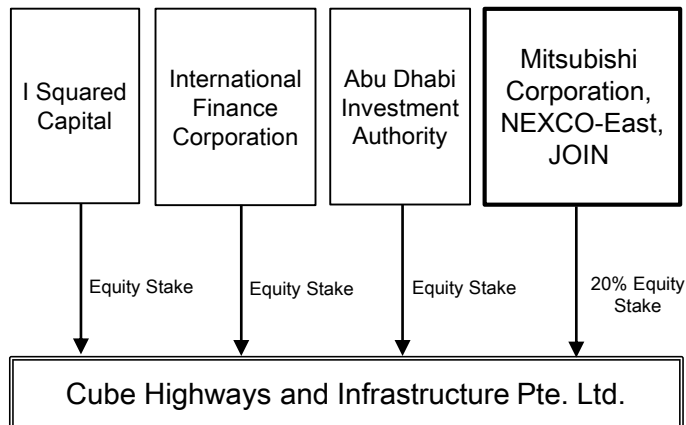
Country	Sector	Project	JOIN's Investment (USD mn)	Japanese Company
Vietnam	Port	<i>Thi Vai International Port's Terminal Project</i>	\$10.0	Kyoei Steel Ltd Tatsumi Shokai Co., Ltd
Vietnam	Urban Development	<i>Waterpoint Urban Development Project</i>	\$17.5	Nishi-Nippon Railroad Co., Ltd
Indonesia	Urban Development	<i>Mixed-use Urban Development Project in the Suburb of Jakarta</i>	\$32.5	Mitsubishi Corporation Nishi-Nippon Railroad Hanshin Electric Railway Co.,Ltd Keikyu Corporation
Indonesia	Logistics	<i>Cold Storage Warehouse Project</i>	\$7.9	Kawanishi Warehouse Co., Ltd
Indonesia	Urban Development	<i>Jakarta Garden City Urban Development Project</i>	\$44.5	AEON Mall Co., Ltd
Indonesia	Urban Development	<i>Jakarta Southeast Capital Urban Development Project</i>	\$26.5	Daiwa House Industry Co., Ltd
Indonesia	Urban Development	<i>Jakarta Mega Kuningan Urban Development Project</i>	\$57.3	Tokyu Land Indonesia
Myanmar	Urban Development	<i>Landmark Project in Central Yangon</i>	\$20.0 (up to \$40)	Mitsubishi Corporation Mitsubishi Estate Co., Ltd
Myanmar	Urban Development	<i>Redevelopment of the Defence Services Museum Project</i>	\$50.0	Fujita Corporation Tokyo Tatemono
India	Road	<i>Brown-field Toll Road Project</i>	\$84.7	Mitsubishi Corporation East Nippon Expressway Company Limited
USA	Railway	<i>Texas High-Speed Railway Project</i>	\$40.0	Texas Central Partnes, LLC
USA	Others	<i>Sustainable Aviation Fuel Project</i>	\$8.0	Japan Airlines Co., Ltd Marubeni Corporation
Brazil	Railway	<i>Urban Passenger Railway Project</i>	\$46.0	Mitsui & Co., Ltd. West Japan Railway Company

# Brown-field Toll Road Project in India

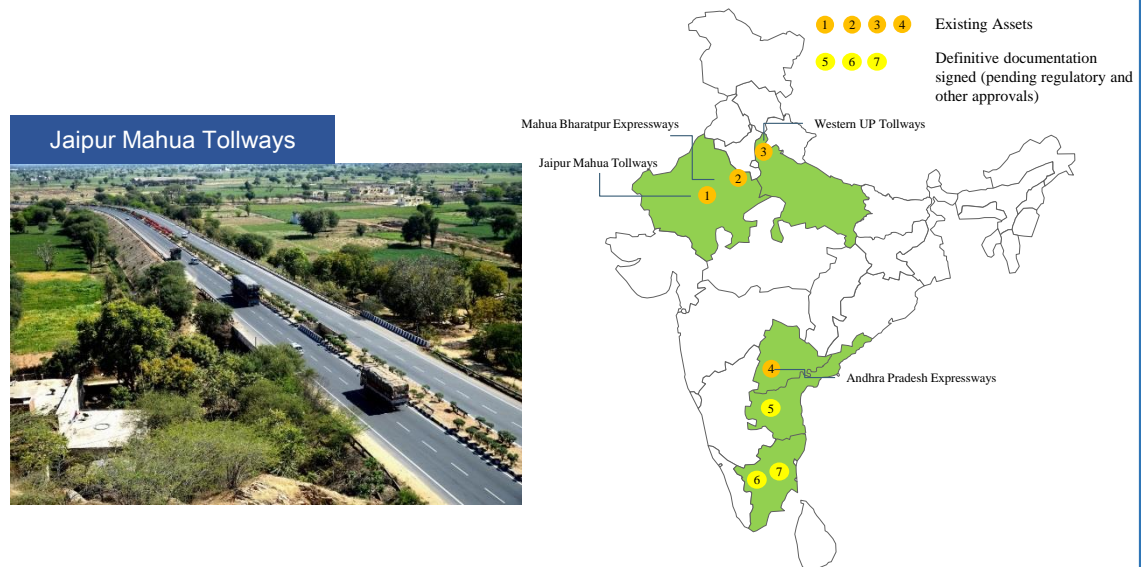
## Project Overview

- Joint investment with Mitsubishi Corporation and NEXCO-East to participate in the Indian toll road projects through the acquisition of a 20% stake in Cube Highways and Infrastructure Pte. Ltd., and a joint equity interest with I Squared Capital, International Finance Corporation and Abu Dhabi Investment Authority.
- JOIN's investment: 9.6 billion JPY

## Investment Scheme



## Project Site Location



## Highlights

- Encourage the participation of Japanese companies for the first and full-fledged investment in the road sector in India.
- Transfer of skills and know-how of toll road operations.



# Partnership with the Philippines' Bases Conversion Development Authority on materializing the development of New Clark City

## Overview of Partnership

Jointly plan to encourage participation by Japanese companies and conduct research for 1) the development of New Clark City (NCC) and 2) the extension of the North-South Commuter Line (CRTS) with Philippines' government owned agency Bases Conversion Development Authority. The master plan to develop NCC was completed and CRTS is currently at the stage of detailed design by Japan International Cooperation Agency.

## Project Outline

### 1. New Clark City Development Plan

NCC is a new project aimed at developing approx. 9,450 hectare of land around Clark International Airport with population of 1 million. It is situated about 120km north-west of Manila.

### 2. Extension Plan of Manila North-South Commuter Line

The project aims to develop the extension of the Metro Manila's urban railway line between Malolos City and Manila connecting two area in less than 60 minutes. Also include the planning of the terminal station in NCC.

## Location Map



# Partnership with Overseas Partners

*JOIN, in order to make overseas investment environment better for Japanese companies, proactively enters into MOUs with various foreign partners*

1. August 2015: Bases Conversion and Development Authority (BCDA) in Philippines on Collaboration for Clark Green City Development
2. September 2016: Surbana Jurong Consultants Pte. Ltd., in Singapore
3. November 2016: Argentina Investment & Trade Promotion Agency, in Argentina
4. November 2016: National Investment and Infrastructure Fund Ltd., in India on Collaboration for Transport and Urban development projects
5. November 2017: Ministry of Economy and Industry of The State of Israel, in Israel



MOU with Argentina Investment & Trade Promotion Agency in the presence of Prime Minister Abe



MOU with BCDA in the presence of Mr. Ota, Former Minister of MLIT



MOU with Surbana Jurong in the presence of Prime Minister Lee and Prime Minister Abe

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